



**Obukan Annual B.O.D. Meeting**

**Location- Obukan Dojo**

**1/15/14**

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**Attendance:** Ichinoe Sensei, Rod Conduragis, Jack Elder, Julie Koyama, Dick Middlebrooks Richard Muller, Mark Hirota and Jeff Rooney

**Meeting approx start time 6:30 pm**

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**1. Meeting Called to Order**

Dick calls meeting to order.

Reading of previous meetings minutes. Minutes are **PASSED**

**2. Reports**

**A. Treasurer's Financial Report / Mark Hirota (See attached support document) **ACCEPTED****

- Mark went over the document in detail
- Comparison of 2013 budget and draft 2014 budget
- Income: 50% Dues, 35% Tournament, 15% General Donations
- Spending: 37% Tournament, 29% Rent, 24% Tournament Travel Expenses
- Audit Committee – Dick – Will create.
- Muller Sensei make point that as a 501C we need to give back to the community. We are at 30%.

List of such donation:

**B. President's Report / Dick Middlebrooks **ACCEPTED****

- New Dojo sited as example of last year's goals
- Dick spoke of Building a Community, A Dojo filled with Life
- Developing a club calendar with All events ( Tournaments, Promotions, Activities and Clinics)
- Goals :
  - Obukan a center for Judo Clinics
  - New Code of Conduct
  - Judo both Physical and Spiritual
- Rent- to break even we need \$3000 / month. Need to increase dues and membership.
- Introduction of Training packages:
  - Beginner/Transition: Tue-Th: Post-High school- \$180/3 months, Juniors \$135/3 months
  - Standard Package: Tue-Th: \$180 / 3 months, \$135 /3 months
  - Family Rate: First 2 family members at full price, anyone after at ½
  - Advanced Package: Add Fri & Sat. Senior \$210/3 months, juniors \$135/3 months.
- Payment
  - Auto Pay to accept credit and debit cards
  - Checks and Cash must be in 3 month increments
  - Card scanner can be used at tournaments too
- Other training days: ie Kata, Conditioning etc TBD
- Need to grow by 15 -30 new members

**C. Tournament Committee **ACCEPTED****

- Venue was great. Looking to out grow it eventually
- 26 Dojos
- 189 actual competitors Kata/Shia
- Money made / Money spent
- New Awards
- To improve:
  - More seniors
  - More online entries
  - Better awards presentation
  - Need for more donations
- Earlier planning



# Obukan Judo Dojo Inc.



## Board of Directors

Toshio Ichinoe  
Julie Koyama  
Rod Conduragis  
Mark Hirota  
Jack Elder

## Officers

President: Dick Middlebrooks  
V. Pres: Tim Riberio  
Secretary: Jeff Rooney  
Treasurer: Mark Hirota  
Leg.Adv: Richard Muller

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• Promotions ie local TV personality

- D. Secretary Report **ACCEPTED****  
Everything running smooth. New Website for 2014
- E. Legal Counsel **ACCEPTED****
  - Not being sued
  - Need to get officer insurance
- 3. Unfinished Business – **NONE****
- 4. New Business**
  - Rod reading of Obukan history. “Everything old is new again”
- 5. Resolutions**
  - By-Law change: Presented by Jack Eldar: Change to require Annual Meeting of Obukan Board of Directors to be in January- **PASSED.**
- 6. Annual Voting-** Seats of Mark and Rod up for election. Rod, Mark and Lucas nominated to run.  
**FINAL VOTE** – Mark and Rod
- 7. Budget for 2014**
  - a. 1/3 of Saving at risk every year
  - b. Motion to accept Draft 2014 Budget **ACCEPTED**



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